



# LifeSolutionz

Enhancing Provider Recruiting,  
Retention & Engagement  
With Alternative Compensation

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Any one may so arrange his affairs that his taxes shall be as low as possible; he is not bound to choose that pattern which will best pay the Treasury; there is not even a patriotic duty to increase one's taxes."

– Judge Billings Learned Hand

# Provider Recruiting

Provider recruiting continues to be a necessary, but costly endeavor. All organizations generally offer the same suite of benefits: medical, dental, disability, retirement, etc.

In a crowded field where everybody is making the same “pitch”, **what is your differentiator?**

# Gross vs. Net

Budgets are finite. It is simply not feasible to simply “pay more and more” to recruit and retain the necessary talent.

**Since taxes reduce the overall value of the compensation package, what if there was an opportunity for providers to receive their compensation in a manner that reduced that tax burden?**

# What is LifeSolutionz?

LifeSolutionz is an alternative compensation arrangement that employed providers of not-for-profit healthcare organizations can utilize to *enhance their own compensation through the mitigation of taxes*. In short, providers get to keep more of what they earn, thus enhancing the value of the compensation offered.



## LifeSolutionz Advantages For Providers



Unlimited pre-tax contributions



Tax free growth of the account value



Can access the account value at any time



Tax free withdrawals from the account value



Can **increase** net take home pay



Earnings floor of 0%



Survivor benefit for heirs



Account is protected from the claims of creditors

## LifeSolutionz Advantages

# IHA / ServiShare Members



No funding requirement -  
corporate contributions not  
required



Will reduce FICA and some  
employer sponsored benefit  
expenses



Voluntary benefit



Has no impact on existing  
qualified plans or other life  
insurance programs



Effective tool to recruit,  
reward, and retain



Every dollar contributed into the  
plan **comes back to your  
organization** in the future



No administration

# TESTIMONIAL

*"I want to thank you for the excellent service and management of my LifeSolutionz product. I have received prompt attention to any concerns, thorough explanations, and well thought out management of the program. You have my unreserved recommendation for this program and I would encourage anyone who is in a position to take advantage of your services to do so."*

Bradley W. Dick, MD, FACR  
Interventional Radiology  
St Peter's Hospital Dept of Radiology  
2475 E. Broadway  
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# Additional Thoughts

At first blush your thoughts may be “this sounds too good to be true.” There are nuances to the plan design and details about the structure, mechanics, and foundation that for purposes of clarity and understanding, are best presented in a discussion.

We would welcome the opportunity to walk through our alternative compensation arrangement and share the “how’s and why’s” of the plan structure.

# Contact Us



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